

A SUCCESS FACTOR FOR THE TRANSFER: THE BUSINESS OWNER WHO IS READY

I was ready.

It is very important, as a parent, that if you really want to transfer management, you have to give it serious thought and be ready to do it, that you have made the decision and it is what you want.

Not that you will give them the job and then take it back.

It can't just be words, it has to be a process you commit to and that you do everything you can to see it through.